



Study Plan Double Degree in Marketing Analytics with University of Tilburg

1st year at Luiss – a.y. 2022-2023

Courses attended at Luiss	Sem.	ECTS	Recognition in Tilburg study plan	ECTS Credits
Learning Innovation Activities	1	2	Valid only for Luiss degree	
Content Design and Production	1	2		
Be Active in the Summer	2	2		
Research Methodology for Marketing	1	6		
Consumer Behavior	1	8		
Behavioral Economics & Consumer Decision Making	1	6	Valid only for Luiss degree	
Managerial Economics: Theories and Marketing Applications		6		
Legal Issues in Marketing	1	6		
Marketing Metrics	2	6		
Product & Brand Management	2	8	Marketing Channel Management	6
Organizational Issues in Marketing and Sales	2	8	Valid only for Luiss degree	
Statistics for Marketing	2	8		
Second language ¹	2	4		
Total Year 1		72	Total	6

¹The Second Language course has to be completed by the end of Year 1 at Luiss.



2nd year at Tilburg – a.y. 2023-2024

Courses attended at Tilburg	Unit	ECTS	Recognition in Luiss study plan	ECTS Credits
Introduction to Research in Marketing	1	6	Valid only for Tilburg	-
Skills: Online Data collection and management	1	3	Core Abroad	6
Skills: data preparation and workflow management	1	3		
Pricing and Revenue Analytics	2	6	Elective Abroad 2	6
Choose 1 from:	2	6	Elective Abroad 1	6
- Conjoint Analysis	2			
- Survey Research	3			
- Experimental Research	3			
Customer Analytics	2	6	Marketing Plan and Markstrat Simulation	6
Social Media and Web Analytics	4	6	Internship / Project Work	6
Master Thesis Marketing Analytics	3 + 4	18	Final Work	18
Total Year 2		54/60	Total	48

Important Rules

- This study plan is designed for students taking part in the mentioned Double Degree Program and spending the academic year 2023-24 at Tilburg.
- The list of courses to be taken abroad may be subject to changes should the academic offer at Tilburg be amended.
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the double degree program. Changes to the study plan are usually not possible. Any request in this sense must be conveyed to the International Development Office and the academic coordinator, that will evaluate the request. The listed exams must be taken and passed in the academic year indicated in the scheme (not after). Any possible change must be formally authorized by the Academic Commission.
- During the mobility, students will be subject to the rules of Tilburg.
- At the end of the program, if compliant with both Luiss and Tilburg academic requirements, students will obtain both the MSc in Marketing (issued by Tilburg) and the Master's Degree in Marketing (issued by Luiss).



Thesis

- Students will complete their theses during their mobility period with two supervisors: the first supervisor from Tilburg; the second supervisor from Luiss.
- Both supervisors have to approve the proposal, which must meet the standards of both institutions. The student will consult in principle the first supervisor, if necessary also the second. Both supervisors will have regular mutual consultation on the content and progress of the thesis, at their discretion and judgement.
- Students will meet the requests of their supervisors with reference to the length of the thesis.
- Students must respect the thesis procedures and deadlines from both institutions.
- Each institution will grade the final thesis according to its own standards. A final grade will be achieved by both supervisors in close consultation.
- Students will defend their theses in Tilburg at the end of the second year (June) and in Rome in October / November.
- Students are reminded that they are required to comply with the Luiss regular procedure regarding the thesis assignment, registration for the degree exam and upload of the thesis. For further information, please check the [following page](#).

Conversion Table

Courses taken at Tilburg during the a.y. 2023-24 will be transferred to the Luiss degree according to the following grade conversion table:

Luiss	Tilburg
30 e lode	8.5 -10
30	8
29	7.5
28	7
26	6.5
24	6
< 18	5.4

While every effort will be made to provide students with complete, accurate and timely information, Luiss reserves the right to change, amend, modify or revoke the aforementioned program. Luiss is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, Luiss will inform all interested students in a timely manner.

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