



Study Plan Structured Exchange with Utrecht School of Economics

2nd year at Utrecht School of Economics – a.y. 2024/2025

Utrecht School of Economics	ECTS	Luiss University	ECTS
Corporate Finance and Behaviour	7,5	Corporate Finance	8
Intermediate Microeconomics, Games and Behaviour	7,5	Games and Strategies	8
Principles of Macroeconomics	7,5	Macroeconomics	8
Econometrics	7,5	Applied Statistics and Econometrics	8
Law & Economics	7,5	Law & Economics	10
Advanced Mathematics	7,5	Mathematics 2	8
One elective course to be chosen among:	7,5	Elective	6
<ul style="list-style-type: none"> • Economics of the Public Sector • Marketing 			
One elective course to be chosen among:	7,5	Elective	6
<ul style="list-style-type: none"> • Contemporary Economics in Historical Perspective • Economics, Governance and Business Ethics • Game Theory • Sustainable Finance 		Gap2	2
Total	60	Total	64

3rd year at Luiss – a.y. 2025/2026

Students will choose one of the available majors (Management, Economics, and Finance) and will take the required courses to complete the Bachelor's Degree, with the following exceptions:

- Requirement to take Information Systems (6 ECTS), during semester 1
- Requirement to take the full language course in 2 semesters
- No electives to be taken

Important Rules

- This study plan is designed for students taking part in the mentioned Structured Exchange Program and spending the academic year 2024/2025 at the Utrecht School of Economics (USE).
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the program.
- Students who fail one or more exams at USE will be required to take the corresponding exam at Luiss upon their return to Italy after the mobility period at USE.
- Exams passed at the partner university during the mobility period will be transferred to the Luiss career according to the Structured Exchange study plan. It is not possible to request an official renounce of the grade's registration.
- During the mobility, students will be subject to the rules of the partner university. Students are encouraged to check especially all rules regarding the number of retakes and the requirements to access them.
- Students will need to complete the Other Activities (4 ECTS) required to graduate at Luiss during the first or the third year. Courses taken at Utrecht will not be transferred in any case to Luiss as Other Activities.
- Retake policy at Utrecht:
 - each course will have only one retake
 - to access the retake for a failed course, a student must meet two conditions: A) a non-rounded up grade of at least 4; and B) the Minimum Effort Requirements (which vary by course)
- Course “Corporate Finance and Behaviour” at Utrecht: In order to fill the knowledge gap that Luiss students might experience during the first weeks of this course, it is recommended that students study autonomously and prior to beginning the course the chapters 1 up to 7 from the book “Principles of Corporate Finance” by Brealy Meyers and Allen (14th edition).
- Course “Marketing” at Utrecht: To address the lack of a previous course in Marketing, students interested in taking this course will be required to read one of the following books before beginning the course: “Principles and Practice of Marketing”, by Jobber/Ellis-Chadwick, or “Principles of Marketing”, by Kotler.
- Students interested in applying to the [BI-Luiss Joint MSc in Marketing](#) in the a.y. 2026/2027 may take the exam “Marketing” at Utrecht during the 2nd year (2024/2025) or attend one of available Marketing elective courses at Luiss, as free additional courses, during the 3rd year (2025/2026).



Conversion Table

Please note that the conversion table may be revised and updated ahead of the mobility in the a.y. 2024/2025 should the distribution of grades at the partner university change.

Luiss University	Utrecht School of Economics
30 e lode	8.5-10
30	8
29	7.5
28	7
26	6.5
24	6
<18	5.5

While every effort will be made to provide students with complete, accurate and timely information, Luiss reserves the right to change, amend, modify or revoke the aforementioned program. Luiss is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, Luiss will inform all interested students in a timely manner.

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